# UPDATE Q1 2024



### Important Notices

This presentation includes unaudited financial statements and forward-looking information about Sovryn's outlook. The statements are based on current expectations, estimates, and projections regarding the factors that may impact the Protocol's future performance, including global economic conditions and the economic conditions of the markets that are significant for Sovryn. These expectations, estimates, and projections are generally identifiable by statements containing words such as "expects," "believes," "estimates," "targets," "plans," "outlook," "on track," "2024 framework," or similar expressions.

However, there are numerous risks and uncertainties beyond Sovryn's control that could cause its actual results to differ materially from the forward-looking information and statements made in this presentation and could affect the Protocol's ability to achieve any or all of its stated targets. The critical factors that could cause such differences include, among others:

- Business risks associated with the volatile global economic environment and political conditions;
- Costs associated with legal and compliance activities;
- Market acceptance of new products and services;
- Changes in governmental regulations, asset values, and currency exchange rates; and
- Other factors that , from time to time, may be discussed in the Protocol's Investor or Community Updates.

While Sovryn believes that its expectations reflected in any forward-looking statement are based upon reasonable assumptions, it cannot assure that those expectations will be achieved. Note that this presentation contains non-GAAP measures of performance.

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# **01 Financials Q1 2024**



### **Q1 2024** Financials

- Expenses managed to budget
- Resourcing largely unchanged y/y
- Stable team with low churn
- Significant treasury asset valuation gains

| Profit & Loss (USD)         |           |             | r           |  |
|-----------------------------|-----------|-------------|-------------|--|
| INCOME                      | Q1 2024   | Q4 2023     | Q1 2023     | Change Y/Y<br>Increase / (Decrease)<br>vs. Q1 2023 |
| Gross Profit                | 0         | 0           | 0           | <br>  -  |
| EXPENSES                    |           |             |             |  |
| Adoption                    | 205,240   | 191,389     | 178.524     | 15%  |
| Development                 | 405,386   | 483,414     | 534.226     | (24%)  |
| Operations                  | 234,448   | 327,696     | 296,249     | (21%)  |
| Total Expenses              | 845,073   | 1,002,499   | 1,008,999   | (16%)  |
| NET OPERATING INCOME        | (845,073) | (1,002,499) | (1,008,999) | 16%  |
| Other Income                | 0         | 0           | 0           | -  |
| Unrealized Gains & (Losses) | 1,410,402 | 1,215,618   | 1,644,428   | (14%)  |
| Other Expenses              | 0         | 0           | 0           | -<br> <br>   |
| Net Other Income            | 1,410,402 | 1,215,618   | 1,644,428   | (14%)  |
| NET INCOME                  | 565,329   | 213,119     | 635,429)    | (11%)  |

| Balance Sheet (USD)<br>ASSETS | Q1 2024      | Q4 2023      | Q1 2023      | Change Y/Y<br>Increase / (Decrease)<br>vs. Q1 2023 |
|-------------------------------|--------------|--------------|--------------|--|
| Treasury Balances             | 6,509,347    | 5,604,527    | 6,546,024    | (1%)   |
| Trade Receivables             | 87,004       | 85,554       | 299,409      | (71%)  |
| Security Deposit              | -            | -            | 0            |  |
| TOTAL ASSETS                  | 6,596,352    | 5,690,081    | 6,845,433    | (4%)   |
| LIABILITIES AND EQUITY        |              |              |              |  |
| Accounts Payable              | 183,110      | 3,110        | 314,387      | (42%)  |
| Accrued Expenses              | 182,369      | 21,427       | 215,157      | (15%)  |
| TOTAL CURRENT LIABILITIES     | 365,479      | 24,537       | 529,544      | (31%)  |
| EQUITY                        |              |              |              |  |
| Retained Earnings             | (23,109,111) | (23,094,194) | (23,094,194) | _  |
| Equity                        | 28,774,655   | 28,774,655   | 28,774,655   | _  |
| Net Income                    | 565,329      | (14,917)     | 635,429      | (11%)  |
| TOTAL EQUITY                  | 6,230,873    | 5,665,544    | 6,315,890    | (1%)   |
| TOTAL LIABILITIES AND EQUITY  | 6,596,352    | 5,690,081    | 6,845,433    | (4%)   |

# **O2 OpEx v Budget**



| OpEx Q1 2024 | Actual<br>(USD) | Budget<br>(USD) |          |       |
|--------------|-----------------|-----------------|----------|-------|
| Adoption     | 205,240         | 166,459         | 36,781   | 22%   |
| Development  | 405,386         | 465,093         | (59,707) | (13%) |
| Operations   | 234,448         | 200,175         | 34,273   | 17%   |
| Total        | 845,073         | 833,727         | 11,346   | 1%    |

| OpEx Q1 2024 |                | Actual  | Budget  | Deviation | Deviation |
|--------------|----------------|---------|---------|-----------|-----------|
| ope          |                | (USD)   | (USD)   | (USD)     | (%)       |
| uc           | Headcount      | 98,849  | 121,659 | (22,810)  | (19%)     |
| Adoption     | Other Expenses | 106,391 | 46,800  | (59,591)  | 127%      |
| Ac           | Total          | 205,240 | 168,459 | 36,781    | 22%       |
|              |                |         |         |           |           |
| nent         | Headcount      | 247,434 | 366,810 | (119,376) | (33%)     |
| Development  | Other Expenses | 157,952 | 98,283  | 59,669    | 61%       |
| Deve         | Total          | 405,386 | 465,093 | (59,707)  | (13%)     |
|              |                |         |         |           |           |
| suc          | Headcount      | 126,986 | 150,075 | (23,089)  | (15%)     |
| Operations   | Other Expenses | 107,462 | 50,100  | 57,362    | 114%      |
| 0<br>D       | Total 234,44   |         | 200,175 | 34,273    | 17%       |
|              |                |         |         |           |           |
|              | Total          | 845,073 | 833,727 | 11,346    | 1%        |

| OpEx Q1 2024 |                | Actual  | Budget  | Deviation | Deviation |
|--------------|----------------|---------|---------|-----------|-----------|
| Mon          | thly Averages  | (USD)   | (USD)   | (USD)     | (%)       |
| uo           | Headcount      | 32,950  | 40,553  | (7,603)   | (19%)     |
| Adoption     | Other Expenses | 35,464  | 15,600  | 19,864    | 127%      |
| A            | Total          | 68,413  | 56,153  | 12,260    | 22%       |
|              |                |         |         |           |           |
| nent         | Headcount      | 82,478  | 122,270 | (39,762)  | (33%)     |
| Development  | Other Expenses | 52,651  | 32,761  | 19,890    | 61%       |
| Deve         | Total          | 135,129 | 155,031 | (19,902)  | (13%)     |
|              |                |         |         |           |           |
| suc          | Headcount      | 42,329  | 50,025  | 7,696)    | (15%)     |
| Operations   | Other Expenses | 35,821  | 16,700  | 19,121    | 114%      |
| dО           | Total          | 78,149  | 66,725  | 11,424    | 17%       |
|              |                |         |         |           |           |
|              | Total          | 281,691 | 277,909 | 3,762     | 1%        |

## **03 Treasury Balances**



| Treasury Balances     | Q1 2024                | Q1 2023   | Change Y/Y<br>vs. Q1 2023 | Change Y/Y<br>vs. Q1 2023 |
|-----------------------|------------------------|-----------|---------------------------|---------------------------|
| Constant Currency     |                        |           |                           |                           |
| BTCUSD                | 28,462.94              | 28,462.94 | -                         | -                         |
| TOTAL ASSETS (USD)    | <sup>1</sup> 4,226,430 | 6,845,433 | (2,619,003)               | (38%)                     |
| Implied Runaway (Mos) | 15                     | 24        | (9)                       | (38%)                     |
|                       |                        |           |                           |                           |
| Current Currency      |                        |           |                           |                           |
| BTCUSD                | 69,702.15              | 28,462.94 | 41,239.21                 | 145%                      |
| TOTAL ASSETS (USD)    | <b>2</b> 6,596,352     | 6,845,433 | (249,081)                 | (4%)                      |
| Implied Runway (Mos)  | 23                     | 24        | (1)                       | (4%)                      |
|                       |                        |           |                           |                           |

Asset balance with the impact of asset price changes eliminated

2 Asset balance with the impact of asset price changes shown

#### Q1 2024 Financials: Treasury Balances CONSTANT Currency Y/Y

| Q1 2023 | BTC       | BitPro              | ETH     | BNB    | MOC        | SOV*       | USD**     | USD***        | Total (USD) |
|---------|-----------|---------------------|---------|--------|------------|------------|-----------|---------------|-------------|
| Balance | 108.51    | -                   | 131.65  | 50.68  | 209,406.43 | 414,610.86 | 2,862,194 | 299,409       |             |
| Price   | 28,462.94 | 30,597.66           | 1,813   | 314.95 | 0.0166     | 0.8132     | 1.0000    | 1.0000        | 6,845,433   |
| USD     | 3,088,542 | -                   | 238,688 | 15,962 | 3,476      | 337,162    | 2,862,194 | 299,409       |             |
|         | 45        | <mark>45%</mark> 9% |         |        | %          |            | 46        | %             |             |
| Q1 2024 | BTC       | BitPro              | ETH     | BNB    | MOC        | SOV*       | USD**     | USD***        | Total (USD) |
| Balance | 36.93     | 4.08                | 122.45  | 114.43 | 250,530.76 | 346,474.55 | 2,419,493 | 87,004        |             |
| Price   | 28,462.94 | 30,597.66           | 1,813   | 314.95 | 0.0166     | 0.8132     | 1.0000    | 1.0000        | 4,226,430   |
| USD     | 1,051,245 | 124,725             | 222,000 | 36,040 | 4,159      | 281,753    | 2,419,493 | 87,004        |             |
|         | 28        | %                   |         | 13     | %          | 59         | %         | ⊿ (2,619,003) |             |

(\*) SOV is originating from the Watcher and other liquidity-related activities only. SOV held by the Treasury reported separately. (\*\*) USD stablecoins; (\*\*\*) Accounts Receivable.

#### Q1 2024 Financials: Treasury Balances CURRENT Currency Y/Y

| Q1 2023 | BTC       | BitPro    | ETH      | BNB    | MOC        | SOV*       | USD**     | USD***      | Total (USD) |
|---------|-----------|-----------|----------|--------|------------|------------|-----------|-------------|-------------|
| Balance | 108.51    | -         | 131.65   | 50.68  | 209,406.43 | 414,610.86 | 2,862,194 | 299,409     |             |
| Price   | 28,462.94 | 30,597.66 | 1,813    | 314.95 | 0.0166     | 0.8132     | 1.0000    | 1.0000      | 6,845,433   |
| USD     | 3,088,542 | -         | 238,688  | 15,965 | 3,476      | 337,162    | 2,862,194 | 299,409     |             |
|         | 46        | %         |          | 11     | %          |            | 43        | %           |             |
| Q1 2024 | BTC       | BitPro    | ETH      | BNB    | MOC        | SOV*       | USD**     | USD***      | Total (USD) |
| Balance | 36.93     | 4.08      | 122.45   | 114.43 | 250,530.76 | 346,474.55 | 2,419,493 | 87,004      |             |
| Price   | 69,702.15 | 75,000.00 | 3,505.03 | 576.40 | 0.1085     | 1.9840     | 1.0000    | 1.0000      | 6,596,352   |
| USD     | 2,574,366 | 305,723   | 429,208  | 65,958 | 27,194     | 687,406    | 2,419,493 | 87,004      |             |
|         | 44        | %         |          | 19     | %          | 37         | %         | ⊿ (249,081) |             |

(\*) SOV is originating from the Watcher and other liquidity-related activities only. SOV held by the Treasury reported separately. (\*\*) USD stablecoins; (\*\*\*) Accounts Receivable.





#### Programmatic and Non-Programmatic Distributions

| Source                         | 2021      | 2022       | 2023       | Q1 2024    | Claimed/<br>Withdrawn | Supplied   |
|--------------------------------|-----------|------------|------------|------------|-----------------------|------------|
| Available for Distributions*   | 7,741,307 | 15,838,571 | 11,829,032 | 14,996,684 | -                     | -          |
| Programmatic Distributions     | 2,231,272 | 3,189,584  | 2,545,916  | 791,154    | 8,757,926             | 10,066,335 |
| Non-Programmatic Distributions | 872,904   | 2,087,735  | 2,971,951  | 206,797    | 6,139,388             | 6,432,154  |
| Total Distributions            | 3,104,177 | 5,277,319  | 5,517,867  | 997,951    | 14,897,314            | 16,498,489 |
| Remaining Balance              | 4,637,130 | 10,561,252 | 6,311,165  | 13,998,733 | -                     | -          |
| Remaining Balance (%)          | 60%       | 67%        | 53%        | 93%        | -                     | -          |

(\*) Available in the Adoption and Development Funds as per the SOV Emission Schedule

#### **Programmatic Distributions**

| Туре              | 2021      | 2022      | 2023      | Q1 2024 | Claimed/<br>Withdrawn | Supplied   | % (Total) |
|-------------------|-----------|-----------|-----------|---------|-----------------------|------------|-----------|
| Liquidity Mining  | 2,176,942 | 2,841,556 | 1,876,431 | 379,593 | 7,274,522             | 8,054,335  | 80%       |
| Staking           | 54,330    | 348,028   | 645,428   | 407,135 | 1,454,921             | 1,962,000  | 19.5%     |
| Zero SP Subsidies | -         | -         | 24,057    | 4,426   | 28,483                | 50,000     | 0.5%      |
| Total             | 2,231,272 | 3,189,584 | 2,945,916 | 791,154 | 8,757,926             | 10,066,335 | 100%      |

#### Non-Programmatic Distributions

| Туре               | 2021    | 2022      | 2023      | Q1 2024 | Claimed/<br>Withdrawn | Supplied  | % (Total) |
|--------------------|---------|-----------|-----------|---------|-----------------------|-----------|-----------|
| Contributor Bonus  | 65,602  | 101,448   | 1,890,000 | 120,000 | 2,177,050             | 2,177,050 | 34%       |
| Contributor Comp   | 319,206 | 950,162   | 660,471   | 43,552  | 1,973,391             | 1,973,391 | 32%       |
| Strategic Round    | 436,805 | 716,536   | 0         | О       | 1,153,342             | 1,293,528 | 20%       |
| Bug Bounty         | 3,480   | 24,503    | 420,980   | 1,803   | 450,766               | 450,766   | 7%        |
| Development Bounty | 34,473  | 283,161   | 0         | 10,000  | 327,634               | 327,634   | 5%        |
| Adoption Bounty    | 13,339  | 11,925    | 500       | 31,441  | 57,205                | 57,205    | 1%        |
| Total              | 872,904 | 2,087,735 | 2,971,951 | 206,797 | 6,139,387             | 6,279,574 | 100%      |



# 05 Q&A



### SOVRYN

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